

## ISDH Hospital Fiscal 2004 Report and Statistical Comparison

**Hospital: Healthsouth Hospital of Terre Haute**

Year: Six months of 2004 City: Terre Haute Peer Group: Specialized

**Statement One: Summary of Revenue and Expenses**

<b>1. Gross Patient Service Revenue</b>		<b>4. Operating Expenses</b>	
Inpatient Patient Service Revenue	\$10,897,944	Salaries and Wages	\$3,107,442
Outpatient Patient Service Revenue	\$935,842	Employee Benefits and Taxes	\$596,396
Total Gross Patient Service Revenue	\$11,833,786	Depreciation and Amortization	\$48,352
<b>2. Deductions from Revenue</b>		Interest Expenses	\$0
Contractual Allowances	\$4,230,670	Bad Debt	\$110,309
Other Deductions	\$454,164	Other Expenses	\$2,466,417
Total Deductions	\$4,684,834	Total Operating Expenses	\$6,328,916
<b>3. Total Operating Revenue</b>		<b>5. Net Revenue and Expenses</b>	
Net Patient Service Revenue	\$7,148,952	Net Operating Revenue over Expenses	\$840,806
Other Operating Revenue	\$20,770	Net Non-operating Gains over Losses	\$249,116
Total Operating Revenue	\$7,169,722	Total Net Gain over Loss	\$1,089,922

6. Assets and Liabilities	
Total Assets	\$3,950,329
Total Liabilities	\$3,950,329

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$9,860,874	\$3,845,221	\$6,015,653
Medicaid	\$604,911	\$350,631	\$254,280
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$1,368,001	\$488,982	\$879,019
Total	\$11,833,786	\$4,684,834	\$7,148,952

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$0	\$0
Educational	\$0	\$2,724	(\$2,724)

Research	\$0	\$0	\$0
Bioterrorism Grant	\$8,000	\$8,000	\$0

**Number of Individuals estimated by this hospital that are involved in education:**

Number of Medical Professionals Trained In This Hospital 0

Number of Hospital Patients Educated In This Hospital 0

Number of Citizens Exposed to Hospital's Health Education Messages 0

**Statement Four: Costs of Charity and Subsidized Community Benefits**

Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$0	\$0	\$0
Community Benefits	\$0	\$0	\$0

For further information on this report, please contact:

**Hospital Representative** Timothy Lambert

**Telephone Number** 812/235-5656

**ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL  
AND OTHER HOSPITALS IN ITS PEER GROUP**

<b>PERFORMANCE INDICATOR</b>	<b>METHODOLOGY</b>	<b>THIS HOSPITAL'S RESULTS</b>	<b>PEER GROUP AVERAGE</b>
1. # of FTE's	Number of Full Time Equivalents	99	137
2. % of Salary	Salary Expenses divided by Total Expenses	49.1%	36.6%
3. Average Daily Census	Patient Days divided by annual days (365 days)	19.1	29.4
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	23.9	8.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	NP	\$29,408
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$37,322	\$19,901
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	7.9%	16.5%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$235	\$833
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	83.3%	56.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	1.7%	3.1%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	\$0	(\$57,969)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	11.7	12.3

Note:

1. NP = No medical-surgical patients or outpatient visits.
2. See Statewide Results for definition of terms.